



# Show the Love

Nominate a member for a prestigious FAAR award!



*Is there an agent who stands out because of their involvement in FAAR and VAR and NAR?*

*Know a manager who does an excellent job training agents?*

*Know an agent that is great to work with in a transaction?*

*Been impressed by a new agent who has been successful and involved in FAAR in their 1st year in the business?*

*An agent who displays great FAAR spirit?... exhibits great professionalism... an agent who is very involved in the community... an affiliate who contributes to the success of FAAR?*

Spring Awards are given at a membership lunch or dinner in March or April  
Deadline: February 14 Applications online at [www.faarmembers.com/awards](http://www.faarmembers.com/awards)

## Professional Honor Role

The Honor "Role" award spotlights members who have made contributions to the real estate industry, FAAR, and the community. Points are assigned to categories - Association Activities, Networking Events, Educational Activities, VAR & NAR Designations and Councils, Service/Civic Activity and real estate Production.  
Change: Production volume reduced to \$2 million

## REALTORS® Choice

"Who knocks it out of the park?"  
Award singles out an agent who is easy to work with in a transaction. Shines in their ability to turn paperwork around and return communications in a timely manner, possesses a positive attitude, is a competent negotiator, displays professional demeanor and delivers on promises.

## Melanie Thompson Award

This honor is given to a REALTOR® for exemplary service to FAAR. Recognizes significant business accomplishment, exceptional leadership, attained community recognition, exemplary service to clients. Awarded by the Young Professionals Network (YPN)  
Updating: Changes TBA

## Manager of the Year

Honoree is committed to personal and agent education, REALTOR® achievements & contributions, business and civic accomplishments, innovative and creative management practices.

## Rookie Salesperson of the Year

Given to an agent based on the first 15 months from the date of licensure. Agent is motivated, dedicated to service, exhibits integrity, is knowledgeable about the business, participated in FAAR and community activities and has had notable success in sales. Nominated by the brokerage.

## REALTOR® of the Year

The recognition goes to someone who has given exemplary service to FAAR, the Virginia Association of REALTORS®, National Association of REALTORS® and to the community. The honoree is dedicated to professionalism, has gone beyond what is expected of a REALTOR®.

*It's Awards Season—  
Show the*



*Applications Due  
February 14*

