

# Show the Love

Nominate a member for a prestigious FAAR award!



*Is there an agent who stands out because of their involvement in FAAR and VAR and NAR?*

*Know a manager who does an excellent job training agents?*

*Know an agent that is great to work with in a transaction?*

*Been impressed by a new agent who has been successful and involved in FAAR in their 1st year in the business?*

*An agent who displays great FAAR spirit?... exhibits great professionalism... an agent who is very involved in the community... an affiliate who contributes to the success of FAAR?*

Spring Awards are given at a membership lunch or dinner in March or April  
Deadline: February 14 Applications online at [www.faarmembers.com/awards](http://www.faarmembers.com/awards)

## Professional Honor Role

The Honor "Role" award spotlights members who have made contributions to the real estate industry, FAAR, and the community. Points are assigned to categories - Association Activities, Networking Events, Educational Activities, VAR & NAR Designations and Councils, Service/Civic Activity and real estate Production.  
Change: Production volume reduced to \$2 million

## Melanie Thompson Award

This honor is given to a REALTOR® for exemplary service to FAAR. Recognizes significant business accomplishment, exceptional leadership, attained community recognition, exemplary service to clients. Awarded by the Young Professionals Network (YPN)  
Updating: Changes TBA

## Rookie Salesperson of the Year

Given to an agent based on the first 15 months from the date of licensure. Agent is motivated, dedicated to service, exhibits integrity, is knowledgeable about the business, participated in FAAR and community activities and has had notable success in sales. Nominated by the brokerage.

## REALTOR® of the Year

The recognition goes to someone who has given exemplary service to FAAR, the Virginia Association of REALTORS®, National Association of REALTORS® and to the community. The honoree is dedicated to professionalism, has gone beyond what is expected of a REALTOR®.

## REALTORS® Choice

"Who knocks it out of the park?"  
Award singles out an agent who is easy to work with in a transaction. Shines in their ability to turn paperwork around and return communications in a timely manner, possesses a positive attitude, is a competent negotiator, displays professional demeanor and delivers on promises.

## Manager of the Year

Honoree is committed to personal and agent education, REALTOR® achievements & contributions, business and civic accomplishments, innovative and creative management practices.

*It's Awards Season—  
Show the*



*Applications Due  
February 14*

# The Fredericksburg Area Association of REALTORS®

recognized the following at the

## A NIGHT AMONG STARS

event at the

Fredericksburg Hospitality House  
and Conference Center  
on April 22, 2016

2015 Rookie Salesperson of the Year



**ANNE WHITE**  
Nest Realty

2015 Manager of the Year



**LAUREN TATE**  
Century 21 New Millennium

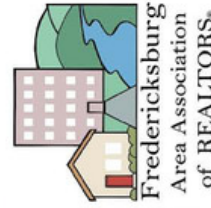
2015 REALTORS® Choice



**CHAD MOORE**  
Aquila Realty



2015 Melanie Thompson Award  
**LAURA MONAGHAN**  
ABR, CRS, SRS  
Green Tree Realty



# Professional Honor Role

 <b>SUZANNE BRADY</b> ABR, SRS, CRB Century 21 Advanced Realty	 <b>TRICIA BARNES</b> ABR, GRI, CRB JFt Choice Better Homes & Land	 <b>MERLYN BANKS</b> GRI, CPM Realty Property Management	 <b>NGUYEN R. BANKS</b> ABR Realty Property Management	 <b>DREW FRISIO</b> ABR Coldwell Banker Elite - Manassas	 <b>LINDA DORT</b> ABR, GREEN, SRS Millennium - Fredericksburg	 <b>VALERIE DELLANDRE</b> SRS Long & Foster, Inc. - Manassas	 <b>JENNIFFER CAISON</b> Coldwell Banker Elite - Manassas	 <b>NATALIE HOLT</b> Century 21 New Millennium	 <b>LAURA MONAGHAN</b> ABR, CRS, SRS Green Tree Realty	 <b>REBECCA STRALEY</b> ABR, CRS, PHN EXP Realty
 <b>JANET HOLT</b> Multi-fer Homes	 <b>CLAIRE FORCIER-ROWE</b> ABR, CRB, CRS Long & Foster, Inc., Manassasville	 <b>LINDA FOSDICK</b> CRS, GRI, ABR Dockside Realty	 <b>DREW FRISIO</b> ABR Coldwell Banker Elite - Manassas	 <b>LINDA DORT</b> ABR, GREEN, SRS Millennium - Fredericksburg	 <b>VALERIE DELLANDRE</b> SRS Long & Foster, Inc. - Manassas	 <b>JENNIFFER CAISON</b> Coldwell Banker Elite - Manassas	 <b>NATALIE HOLT</b> Century 21 New Millennium	 <b>LAURA MONAGHAN</b> ABR, CRS, SRS Green Tree Realty	 <b>REBECCA STRALEY</b> ABR, CRS, PHN EXP Realty	 <b>MICHAEL STRALEY</b> ABR, PHN EXP Realty
 <b>ERIN LEWIS</b> Nest Realty Group	 <b>CHRISTINE SINGHASS</b> Caroline's Realty	 <b>SHARON SHADE</b> ABR, ABRM RE/MAX Alligance	 <b>ANTHONY "TONY" SHADE</b> ABR RE/MAX Alligance	 <b>MELISSA ROSE</b> Nest Realty Group	 <b>MARY BETH RICH</b> Century 21 New Millennium - Fredericksburg	 <b>SARAH STEINHOK</b> ABR, GRI Nest Realty Group	 <b>PENNY TRABER</b> ABR, GRI, CRS JFt Choice Better Homes & Land	 <b>ED TENNSTEDT</b> Long & Foster, Inc. - Fredericksburg	 <b>GINNY VICKERS</b> ABR, SRS JFt Choice Better Homes & Land	 <b>KRISTIE M WALKER</b> ABR Nest Realty Group
 <b>ARLENE MASON</b> ABR, GRI Coldwell Banker Carriage House Realty	 <b>ERIN LEWIS</b> Nest Realty Group	 <b>LYNN LENAHAN</b> ABR, CRB JFt Choice Better Homes & Land	 <b>CINDY LEBRUN</b> ABR, CRS, SRS Millennium - Elite - Manassas	 <b>MELISSA ROSE</b> Nest Realty Group	 <b>MARY BETH RICH</b> Century 21 New Millennium - Fredericksburg	 <b>SARAH STEINHOK</b> ABR, GRI Nest Realty Group	 <b>PENNY TRABER</b> ABR, GRI, CRS JFt Choice Better Homes & Land	 <b>ED TENNSTEDT</b> Long & Foster, Inc. - Fredericksburg	 <b>GINNY VICKERS</b> ABR, SRS JFt Choice Better Homes & Land	 <b>KRISTIE M WALKER</b> ABR Nest Realty Group
 <b>SHA WILLIAMS-HINNANT</b> ABR, CRS, GRI JFt Choice Better Homes & Land	 <b>CHRISTINE SINGHASS</b> Caroline's Realty	 <b>SHARON SHADE</b> ABR, ABRM RE/MAX Alligance	 <b>ANTHONY "TONY" SHADE</b> ABR RE/MAX Alligance	 <b>MELISSA ROSE</b> Nest Realty Group	 <b>MARY BETH RICH</b> Century 21 New Millennium - Fredericksburg	 <b>SARAH STEINHOK</b> ABR, GRI Nest Realty Group	 <b>PENNY TRABER</b> ABR, GRI, CRS JFt Choice Better Homes & Land	 <b>ED TENNSTEDT</b> Long & Foster, Inc. - Fredericksburg	 <b>GINNY VICKERS</b> ABR, SRS JFt Choice Better Homes & Land	 <b>KRISTIE M WALKER</b> ABR Nest Realty Group

Fredericksburg Area Association of REALTORS®

For area information go to faarmembers.com click on consumer

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