

June 2017

Colonial Beach, VA

Sold Summary

	Jun 2017	Jun 2016	% Change
Sold Dollar Volume	\$4,947,499	\$2,875,389	72.06%
Avg Sold Price	\$235,595	\$191,693	22.90%
Median Sold Price	\$189,000	\$170,000	11.18%
Units Sold	21	15	40.00%
Avg Days on Market	140	178	-21.35%
Avg List Price for Solds	\$243,095	\$201,513	20.63%
Avg SP to OLP Ratio	95.9%	91.8%	4.49%
Ratio of Avg SP to Avg OLP	95.3%	88.1%	8.16%
Attached Avg Sold Price	\$199,900	\$0	0%
Detached Avg Sold Price	\$237,380	\$191,693	23.83%
Attached Units Sold	1	0	0%
Detached Units Sold	20	15	33.33%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jun 2017	Jun 2016	% Change
Active Listings	137	176	-22.16%
New Listings	35	38	-7.89%
New Under Contracts	19	12	58.33%
New Contingents	5	10	-50.00%
New Pendings	24	22	9.09%
All Pendings	40	43	-6.98%

Financing (Sold)

Assumption	0
Cash	3
Conventional	11
FHA	5
Other	0
Owner	0
VA	2

Days on Market (Sold)

0	1
1 to 10	3
11 to 20	2
21 to 30	0
31 to 60	0
61 to 90	4
91 to 120	1
121 to 180	4
181 to 360	4
361 to 720	2
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	2	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	18	2	0
\$150K to \$199,999	4	0	9	0	0	1	0	32	1	4
\$200K to \$299,999	1	0	1	0	1	0	0	30	3	3
\$300K to \$399,999	0	0	2	0	0	0	0	24	0	0
\$400K to \$499,999	0	0	0	0	1	0	0	11	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	2	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	3	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	1	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	5	0	12	0	3	1	0	124	6	7
Avg Sold Price	\$194,980	\$0	\$205,558	\$0	\$435,333	\$199,900	\$0			
Prev Year - Avg Sold Price	\$103,988	\$0	\$221,042	\$0	\$257,300	\$0	\$0			
Avg Sold % Change	87.50%	0.00%	-7.01%	0.00%	69.19%	0.00%	0.00%			
Prev Year - # of Solds	5	0	6	0	4	0	0			

Active Detail